



District #: 18  
Budget Currency: USD  
Fiscal Year 2019-2020

	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
Membership revenue	382	2,684	17,115	5,207	1,715	577	1,526	1,791	15,486	5,202	1,769	1,628	55,082
Conference revenue	-	-	-	-	-	-	-	-	-	52,000	-	-	52,000
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI revenue	-	-	4,720	-	-	-	-	-	-	-	-	-	4,720
District store revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Other revenue	500	-	-	-	-	-	-	-	-	-	-	-	500
Total revenue	882	2,684	21,835	5,207	1,715	577	1,526	1,791	15,486	57,202	1,769	1,628	112,302
Conference expense	-	-	-	-	-	-	-	-	-	32,000	-	-	32,000
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI expense	-	-	9,195	-	-	-	-	-	-	-	-	-	9,195
District store expense	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing expense	350	1,250	5,645	700	4,400	500	700	4,800	3,400	3,600	13,400	1,500	40,245
Communications & public relations exper	90	90	90	90	90	290	90	90	90	290	90	90	1,480
Education & training expense	975	145	4,927	180	2,073	500	2,702	1,268	-	2,770	294	100	15,934
Speech contest expense	-	-	600	280	-	600	-	1,280	-	-	500	-	3,260
Administration expense	499	94	79	4	104	489	104	109	218	83	108	433	2,324
Travel expense	3,900	9,260	1,413	1,288	1,363	1,917	5,558	1,363	2,673	1,788	988	1,291	32,802
Other expense	221	221	221	221	221	221	221	221	221	221	1,311	221	3,742
	6,035	11,060	22,170	2,763	8,250	4,517	9,375	9,131	6,602	40,752	16,691	3,635	140,982
District net income/(loss)	(5,153)	(8,376)	(335)	2,444	(6,535)	(3,940)	(7,849)	(7,340)	8,884	16,450	(14,922)	(2,007)	(28,680)

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

*Cynthia D. Williams*  
District Director  
Date: 10/25/19

Cynthia D. Williams - S  
Digitally signed by Cynthia D. Williams - S  
Date: 2019.10.25 14:56:47 -4'00'  
Program Quality Director  
Date:

*Bayan Ad*  
Club Growth Director  
Date: 10/25/19

*[Signature]*  
Finance Manager  
Date: 10/25/19

	Total	Budget	% Policy Max
Conference expense	32,000		
Fundraising expense	-		
District store expense	-		
Marketing expense	40,245		
	72,245	51.2%	Unlimited
TLI expense	9,195		
Education & training expense	15,934		
	25,129	17.8%	30.0%
Communications & public relations expense	1,480	1.0%	25.0%
Speech contest expense	3,260	2.3%	10.0%
Administration expense	2,324	1.6%	20.0%
Travel expense	32,802	23.3%	30.0%
Other expense	3,742	2.7%	10.0%
	43,608		
Total Expenses	140,982	100.0%	

Total Stockholders Equity per Balance Sheet as of June 30, 2019 77,943.62

Retention amount needed on June 30, 2020\* 13,249

Remaining funds at Year-end (estimated)\*\* 36,015.04

\*This amount is provided by World Headquarters in an email.

\*\*The goal is to budget the Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative.