

**District 18**  
**Profit & Loss (Actual vs. Budget Summary) (in USD)**

Reporting Book: ACCRUAL  
 As of Date: 06/30/2023  
 Cost Center: District 18

Month Ending 06/30/2023			
	Actual	Budget	Variance
	1,719.38	1,240.12	479.26
	0.00	0.00	0.00
	1,719.38	1,240.12	479.26
	0.00	0.00	0.00
	3,611.38	1,209.00	2,402.38
	130.76	160.00	(29.24)
	0.00	0.00	0.00
	0.00	135.00	(135.00)
	0.00	797.00	(797.00)
	0.00	0.00	0.00
	4.00	287.00	(283.00)
	270.85	650.00	(379.15)
	476.25	250.00	226.25
	0.00	0.00	0.00
	147.62	147.49	0.13
	4,640.86	3,635.49	1,005.37
	<b>(2,921.48)</b>	<b>(2,395.37)</b>	<b>(526.11)</b>

Created on : 08/30/2023 8:37 AM MST

07/01/2022 Through  
06/30/2023

	Actual	Budget	Variance
<b>District Revenue</b>			
Membership Revenue	35,138.65	35,398.33	(259.68)
Conference Revenue	23,849.01	17,250.00	6,599.01
<b>Total District Revenue</b>	<b>58,987.66</b>	<b>52,648.33</b>	<b>6,339.33</b>
<b>District Expenses</b>			
Conference Expenses	20,130.07	17,250.00	2,880.07
Recognition	5,738.92	10,419.00	(4,680.08)
Club Growth	191.09	4,034.00	(3,842.91)
Marketing Outside of Toastmasters Expenses	69.26	2,500.00	(2,430.74)
Public Relations Expense	481.44	3,382.00	(2,900.56)
Education & Training Expense	(3,000.00)	4,097.00	(7,097.00)
Speech Contest Expenses	1,833.80	1,780.00	53.80
Administration Expenses	818.76	3,500.00	(2,681.24)
Food and Meals Expense	624.18	1,300.00	(675.82)
Travel Expense	4,004.23	4,794.00	(789.77)
Lodging Expense	5,293.99	4,255.00	1,038.99
Allocation Expenses	1,771.31	1,769.88	1.43
<b>Total District Expenses</b>	<b>37,957.05</b>	<b>59,080.88</b>	<b>(21,123.83)</b>
<b>Total Net Income</b>	<b>21,030.61</b>	<b>(6,432.55)</b>	<b>27,463.16</b>